FUSION QBD™

QUALITY BY DESIGN SOFTWARE

S-MATRIX® ACADEMIC DISCOUNT PROGRAM

FUSION QBD® SOFTWARE PLATFORM

S-Matrix Corporation offers two Academic Discount Program options under which we provide our Fusion QbD Software Platform ("Fusion QbD") to accredited academic institutions. These two options are summarized below. Page 2 of this document contains the details of each option.

Option 1 – Academic Use

- Fusion QbD software licenses and associated Support and Maintenance Agreement (SMA) provided at no cost for the 1st year.
    - o Annually renewable activation licenses.
    - o Mutually agreed deployment configuration.
    - o Mutually agreed performance terms.
- Reactivation of annually renewable software licenses for consecutive years with purchase of SMA renewal at S-Matrix's standard rates under mutually agreed terms.
- Permanent software licenses provided after three (3) consecutive years of SMA renewal and performance according to agreed terms.

Alternatively, Fusion QbD can be purchased at any time under the Commercial Use option described below.

Option 2 – Commercial Use

- Purchase of the software at S-Matrix's current Academic Discount price.
    - o Current Academic Discount is 50% off S-Matrix's full list price.
- Annual renewals of SMA at no cost may be available as described on Page 2 of this document in the section titled "Option 2 – Commercial Use – Detail".

Option 1 – Academic Use – Detail

S-Matrix will provide the Fusion QbD Software Platform with non-transferrable annually renewable activation licenses (Software) to the Accredited Academic Institution (AAI) at no cost for use by the AAI for academic research purposes. In exchange for the Software AAI agrees to (a) adhere to all terms in the S-Matrix End User License Agreement for the Software, (b) make exclusive use of the Software in its direct application areas on at least two AAI projects during the Software license period with the understanding that AAI will publicly present the project work and/or submit the project work for publication to a respected academic or industry journal before the end of the Software license period, and (c) prominently acknowledge the Software in any public presentations in any form of project work performed by AAI or its affiliates on which the Software was used, including but not limited to oral or written public presentations and published articles. At the end of the first annual Software license period S-Matrix will solicit an annual SMA renewal at its standard rates. Software annual licenses provided to AAI will be renewed with AAI purchase of the annual SMA. If AAI maintains the SMA renewal for three consecutive years, then S-Matrix will provide permanent Software licenses to AAI in Year Five. Alternatively, the AAI may purchase the Software with permanent licenses at any time at S-Matrix's then current Academic Discount price.

Option 2 – Commercial Use – Detail

The AAI agrees to purchase the Software with permanent licenses at S-Matrix's then current Academic Discount price if the AAI intends to use the Software in support of commercial work, including Work for Hire, work on any current commercial product, or work on any project which will result in any subsequently commercialized product. In the event the AAI purchases the Software and satisfies Items (a), (b), and (c) of Option 1 in the 1st year license period, as determined solely by S-Matrix, then S-Matrix will provide the 2nd year SMA to the AAI at no cost. S-Matrix may at its sole discretion extend the no-cost SMA renewal option to the AAI in any subsequent consecutive year in which S-Matrix has determined that the AAI has satisfied Items (a), (b), and (c) of Option 1 during the prior consecutive year.

To Request an Academic Discount*

Requests should be emailed to "sales@smatrix.com" from the AAI. The email must contain the following information:

- AAI contact name and position
- University Name
- Complete AAI mailing address (not a post office box)
- Phone number of academic contact
- AAI email address of academic contact
- An image of the current AAI ID card of the academic contact

Support for Academic Discount Sales

S-Matrix will provide Fusion QbD electronically via a download link. S-Matrix will also provide the following support services to the academic contact:

- Installation and setup support
- Web orientation session(s) as mutually agreed
- Ongoing support by e-mail (support@smatrix.com)

Academic Discount Programs Outside North America

Academic Discount programs in geographical regions outside of North America may be sponsored and supported by the Authorized S-Matrix Distributor for that geographical region. Therefore, program availability and pricing may differ in different geographical regions.

* - Academic Discount program not available in all geographical regions.